

5HVHDFK \$RWWYKHWLRSXODWLRQ , QYHVWLJDWLRQ

7KH KLVWRULFDO UHFRUGV RI WKH 3RSXODWLRQ KROBVDWLJDKHLR  
/LEUDU\ 5HI 6\$ 3,& DQG LQFOXGH PLDQXWUHEVRDNUFKDQDSIDOVUHF  
GHWDLOHG LQIRUPDWLRQ UHODWLQJWRWYKHWLRSXODWLRQ, &HVHDFK  
RI WKH PRVW SURPLQHGW UHVHDFK SURMHFWV

1DWLRQDO 6XOWK\ DRQG-HDYHORS PHQW

,Q D 1DWLRQDO ,QTXLU\ LQWR 0BWHRUQMWXG\$HFUKYLOFGUHVDDVQLGQ  
\$-RLQW &RPPLWWHH FRQVLVWLQJ RIDQKHDQF\ DQQBRORORHRLRW2/E  
,QVWLWXWH RI &KLOG +HDOWK DQG PVLKHWBRISZDOWLWVDEQOYMKWG  
LQWR WKH VRFLDO DQG HFRQRPLF D%\$JLWDLQRITKHLQ&EHHDFWLQJR  
ZHUH WKH FKLOGUHQ RI ZRPHQ ZKR JDYH EDLWFKK GXUZIQH WLFH RZH  
QDWLRQDO VDPSON ZDV WR DVFHUWDLQ WKH JHQHUDO H[SHULHQ  
H SUHOLPLQDU\ UHSRUW ZDV SXEOLVKHG LQ

3RSXODWLRQ6WXGLQ

SUHSDUHGE\ - : % 'RXJODV DQG \*ULVHZDGDH5RZQMDUHFK ERWRKFB  
WKH 3,& )XQGLQJ IRU WKH ,QTXLU\ DQG WKH VXEVHTXHGW IROO  
WKH 1XIIHOG )RXQGDWLRQ 2WKHUV FRQWULEXWLQJ IXQGLQJ  
7UXVW )XQG WKH )RUG )RXQGDWLRQ W&H BRISXODOW5RQHDFKFB  
WKH 1DWLRQDO 6SDVWLFV 6RFLHW\ DRQPVLKHWBRISZDOWLWVDEQOYMKWG , QYH

,Q ODWHUQLWI LQ ZDWDKPOLNKBGQ )ROORZLQJ WKH IDQLWLDQ ,  
WKH LQIRUPDWLRQ FROOHFWHG LQ FRQZRRXWGRSUZLYLKHWHYDDW  
IRU D IROORZ XS VWXG\ 7KH LQWHQWRRQZBVPWRKJQMH DQJDKLH  
VSHFLDO FRQVLGHUDWLRQ WR FRPSDURVSLMHPGWXJGRSQGXODQV  
FKLOGUHQ 7KH IROORZ XS VWXG\ ZDWDKWKHFVHWLEAW-D:Q%H'RXDQ  
5RZQWUHH ,OOHJLWLPDWH FKLOGUHQ ZHUH OHIW RXW RXVHG W

SDUHQWVRIDRQKHWDDWKHYILLFLMREUV-,QVVHVVP HQW

DÄKWGXV DQG@ •€S€P @ð





UHVSLUDWRU\ V\PSWRPV LQ DGXOW OLIH KRVSLWDO DGPLVVLRQ  
GLVWXUEDQFHV RI EHKDYLRXU DQG ORIDWQHQSILQLDGD OFKDFUDQFW  
GHOLQTXHQWV DQG VWXGLHV RI LQIDQW IHHGLQJ

(GXFDWLRQ 7KH ZRUN RI WKH 6XUYH\ RQ OAKIEURDGO\SLDQWR WKH

6RFLDO 0RELOLW\ DQG 7HDFKHUV ,QTXLU\

7KH ILUVW VWXG\ RI WKH UHODWLRQV PRIES CEIHMZZHQ XIGGWU WDMH  
WR LQYHVWLJDWH 5 \$ )LVKHU V K\SRWKHVLV WKDW VRFLDO  
WKH H[SHQVH RI IDPLO\ VL]H 7KLV ZDV D SUHOLPLQDU\ LQYHVW  
5HVHDFK 8QLW RI WKH /RQGRQ 6FKRRQRI (RQRQDDEFDUQWWRKH  
0LQLVWU\ RI /DERXU 7KH ILUVW UHSDUSXE QFKRUGLWLRQDWRU  
0DU

,Q D UHODWHG LQTXLU\ EHJDQ LQL\$EGHULZ MHRQVIM DQAL WIKW\ UHQ  
PRELOLW\ LQ D VSHFLILF SURIHVVLRQ QQTWKHU WLDWR LQKHS VRFLDOL  
RI WKH WHDFKLQJ SURIHVVLRQ ZDV XQQBBW DQDQ LEW XWKH BIQ LGXH  
1XIILHOG 5HVHDFK 8QLW IXQG HG E\ D JUDQW IURP WKH 1XIILH  
LQWHUHVW LQ WKH VXUYH\ TXHVWLRQDWRU VNHGKZIL \$GKYLDYRLG &RDP  
WKH ,QTXLU\ 7ZR SDSHUV E\ :ROI3 RSRQD WZLHULG 69%GDLWUHQG LDU

'DYLG \*ODVV UHFHLYHG D JUDQW RI e IURP WKH 1XIILHOG )R  
SHULRG WR FRPSOHWH D ORQJLWXGLHQDVO %WIXGD LRQ VRFLOJO GPRVE  
V\WHPDWLFDQO\ VLQFH WKH 0DWHUQLW\ ,QTXLU\ 8SRQ KLV  
E\ 0V 0F,OUR\ DQG 0V %ULWWHQ

**ODUULDJH DQG 'LYRUFH**

,Q FRQVLGHUDWLRQ ZDV JLYHQ WRHWKHWHKHW XJ&H UH VZDDU D KUS  
VWXG\ RI PDUULDJH KDELWV LQ %ULWDLQ ZRXOG EH DQ LPSRUW  
NQRZOHGJH 7KH \*HQHUDO 5HJLVWHU 2MDPSOFR RISDIEUDXWHG LQDG  
FHUWLILFDWHV IURP WKHLU UHFRUGV 7KLV VDP SOH ZDV GUDZQ  
RQ VRFLDO FODVV GLIIHUHQFHV LQ FLRQLDULDUYHHQDE RQWPD UURLD JWHF  
,Q DGGLWLRQ WR WKLV \*ULVHOGD 5RZHQ WWHK QDVLQSS FELLQWHHQ V  
ZKLFK LQFOXGHG DSSUR[LPDWHO\ MHRLOILW KHURPD WIK DQGLR  
'HYHORSPHQW RI &KLOGUHQ ZKHUH QRUPDO IDPLO\ OLIH KDG EH



WKH IDFWRUV DVVRFLDWHG ZLWK WKH WWWWKQG/XURZIDWGRQH DQGLH  
HQFRXUDJHPHQW RI WKH 1DWLRQDO ODSHULDIJWKX LGXDUYH H RPKQG  
LQFOXGH VHYHUDO TXHVWLRQV RQ SULHSJHU DRQLB QHD RQDUDW D DQDWM  
GLYRUFH DQG RQ VRPH RI WKH FLUFXPVWDQFHV LQ ZKLFK FDVH  
VXUYH\ FRQWDLQH TXHVWLRQV IRU PDUULHG SHUVRQV LQFO  
TXHVWLRQV IRU WKRVH HQJDJHG DQGPDUULHG RQVHIQ RJDVH R V H

,Q DGGLWLRQ WR WKH ILHOG ZRUN DRQDQGV HFGDR RXWDPSO LQDQD  
RULJLQDOO\ DJUHHG WR FDUU\ RXW DEXHDFWGRQV SIXVKKL RQ DVQR  
FROOHFWHG +RZHYHU WKH RIIHU WR SURYLGH WKH EDVLF WDE

'DYLG \*ODVV DQG 0UV & +ROEUDDG ZLQWKGWEKH3 VBP SOL4XJHVQRKHLR  
WKH ILHOGZRUN FDUULHG RXW E\ 1RZOUNQHGWDQG 6FRUY\WFGV DQG G6S

)LHOGZRUN EHJDQ LQ FRYHULQJ DZRVWUQWXIQGHG UDQZGRFHVDP  
PDUULDJHV UHPDLQHG LQWDFW XQWVQHWKHDGDUWHDRKHVGVKWKVXLUYH  
\$ IXUWKHU VDP SOH RI PDUULHG FRXSOHV ZHUH LQWHUYLHZHG V  
GHJUHH RI DJUHHPHQW EHWZHHQ KXVEDQGV DQG ZLYHV LQ UHVS  
DQG QDWXUH RI FRQWUDFHSWLYH SUDFWLFH WLFH WLFH WLFH WLFH WLFH  
GHVLJQHG WR EH PRUH SURELQJ DQG PRUH SURELQJ DQG SURELQJ DQG SURELQJ  
SDSHU UHODWLQJ WR WKH 6XUYH\ ZDVLVSHUHQW DQG 3R DQW DQW, 33) I  
7KHUH ZHUH SXQFKHG FDUGV IRUHDFLQZEPIDDF 07RSHLG WKK  
XVH RI ELUWK FRQWURO E\ PDUULDJHFRFRUWLWVQGFH RDEUUDJ  
SUDFWLFH E\ «HYHU XVHUV- DQG DWWLWXGHV WRZDUGV H[LVW  
FRQWURO ,Q WZR LQWHULP SDSHUVZHRUHGSGRDEEGG ZRQK V  
SURIHVVLQRQDO DGYLFH RQ ELUWK FRQWURO WKH VHFRQG E\ 'D  
SUHYDOHQFH DQG W\SHV RI ELUWK FRQWURO SUDFWLFH

**%ULWLVK 3HHUDJH**

\$Q DWWHPSW WR FRQWULEXWH NQRZOHGJH WR WKH ILHOG RI WH  
+HQU\ +ROOLQJVZRUK ZKR KDG SUHYLRXVO\ FDUULHG RXW D V

\Ô p0 RPDBIWK@0&ÍR•@ •0

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